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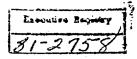
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St. Paul, Minnesota 55144 612/733 1110





DD/A Registry

October 30, 1981

Mr. William J. Casey Director - Central Intelligence Agency Washington, D. C. 20535

Dear Mr. Casey:

I am writing this letter in response to a phone conversation between Colleen Lang of 3M and Mr. Peterson of the CIA security staff.

Our Safety and Security Division currently markets a "Tattle-Tape" system (literature enclosed) which is sold to academic and public libraries for the prevention of book theft. This system has been well received by libraries, and 3M is currently the major supplier of electronic theft protection equipment in this area.

Over the past several years, we have received several inquiries relating to the usage of "Tattle-Tape" for protection of classified documents. These inquiries have come from both governmental people and government related industries.

It has been suggested that a feature enabling a photocopier to "sense" the document tag and not allow a copy to be made would also be desirable. This latter feature is not currently available, but appears to be technically feasible.

We have not, unfortunately, been able to sustain contact or obtain information from the government people, either due to the changing of Administrations or the fact that the results or interest expressed has in itself been classified information.

In order to justify continued R&D expenditures for this type of product, we would like to determine the following information from your agency:

- 1. Is there a need for classified information to be protected from a) removal from the premises or b) being photocopied or both?
- 2. Would this material be of book, pamphlet, or written page

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Mr. William J. Casey Page 2 October 30, 1981

3. Can estimates be made of the number of a) documents b) photocopiers and c) individual offices needing this protection?

If there is an interest in obtaining further information or arranging a demonstration of this equipment, please contact me or Mr. Bill Stone (612-736-0645) of Safety and Security Systems.

Sincerely yours,

Allen P. Zeitz Market Analyst

Staff Marketing Services

225-35-05

APZ:pac 0273

Enclosure

c: Bill Stone Graham Gurr